

# Improving Patient Engagement in Behavioral Healthcare

#### Why is patient engagement important in behavioral healthcare?

- ✓ Patient engagement in behavioral healthcare is important for improving health outcomes and sustaining individual treatment plans.
- ✓ Patients with a desire to advocate for themselves will engage in their healthcare decisions.
- ✓ Patients that are engaged as active decision-makers in their healthcare tend to be healthier and experience improved outcomes.
- ✓ Healthcare is complex, and many patients struggle with understanding even basic health information and services.
- ✓ Many of your patients who lack health literacy may feel overwhelmed and find it difficult to participate in their healthcare journey.

#### What can you do to help increase patient engagement?

One way to do this is to follow the RESPECT Model.

# Rapport

- Attempt to connect with your patient on a social level.
- Try to see the situation from your patient's point of view.
- Do not make judgments!
- · Identify and avoid making assumptions.

# 2 Empathy

- · Remember, your patient is there for help.
- Seek your patient's rationale for their behavior or illness.
- Verbally acknowledge your patient's feelings.



# The RESPECT Model stands for:

- R Rapport
- **E** Empathy
- S Support
- **P** Partnership
- **E** Explanations
- C Cultural Competence
- **T** Trust

(continued)

## 3 Support

- · Ask about your patient's barriers to care and compliance with their healthcare.
- · Help your patient overcome these barriers.
- Involve family members or significant others, as appropriate.
- Reassure your patient that you are and will be available to help.

## Partnership

• Let your patient know that you will work together to address problems.

## **5** Explanations

- · Check with your patient often during the conversation to assess understanding.
- Use verbal clarification techniques and always invite questions.

## 6 Cultural Competence

- Respect your patient and their cultural beliefs.
- Understand that your patient's view may be defined by their own ethnic or cultural environment.
- Be aware of your *own* potential biases and preconceptions.
- Know your limitations in addressing behavioral health concerns across cultures.
- Recognize if and when your approach is not working with your patient.

#### 7 Trust

- Realize that self-disclosure may be an issue for some of your patients.
- Take the necessary time, and work to establish dialogue and trust.



#### Thank you for your partnership!

Please contact your Provider Relations Representative if you have questions or need assistance.